



# BioGuard Retail Lynx<sup>™</sup> Transform your business and your bottom line

Introducing our complete pool business management system – pool servicing, water testing, point of sale, online store, accounting and marketing – in one platform.

### Improve cash flow, get more free time and grow your business with happy customers

- Get paid faster
- Automate debtor management
- Eliminate double entry
- Ensure accurate and centralised sales, purchasing, customer, pool and inventory data across all systems
- Eliminate paperwork
- Ensure productive, effective service teams
- · Complete, live visibility of your entire business
- Automate marketing
- Attract more customers with online presence
- · Improve sales with flexible 'pay later' options
- · Impress and retain customers

The BioGuard Retail Lynx system has rolled out with an amazing result. BioGuard achieved what many couldn't - an integrated system that works across our entire network.

Michelle Lappin, BioGuard Poolside Albury & Wodonga

# BioGuard Retail Lynx<sup>™</sup> Your connected store awaits

With BioGuard Retail Lynx<sup>™</sup> you can upgrade your business to a professional modern pool shop. Operate more efficiently. Replace complex manual processes with automated digital workflows. Provide a superior customer experience and take care of more customers in less time.



BioGuard Retail Lynx<sup>™</sup> combines the best of the best software into one seamless workflow.





The industry standard in service management and in-store testing.



Australia's leading point-of-sale software, with over 25,000 stores in over 140 countries, it's the world's first cloud-based retail point-of-sale system.



Beautiful accounting trusted by almost two million subscribers worldwide.

### Management

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- Granular reporting on store and tech performance
- GPS tech tracking
- Complete visbility of your inventory, whether it's in a vehicle or a store

#### Accounts

- Two-way Xero integration
- Automated billing and debtor management
- Automatic reconciliation of payments, whether taken in-field, in-store or by EFT

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### Combine automation and real human experts to deliver targeted marketing to retain and build customers

#### Online store

Marketing

- Shopify, WooCommerce and BigCommerce integration
- Online store fully integrated with your inventory and sales data

#### In-store water tests

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- Pool and customer management
- LaMotte WaterLink Spin Touch integration
- Customisable dosage rates, parameters, messages and settings
- Branded reports

### In-store sales

• Digital point of sale and payments

- Products, pricing and promotions
- Inventory management
- Customers and loyalty
- Reporting and insights
- Offer 'buy now pay later' options

## How much is paperwork costing you?

Our customers estimate they save

2 hours/day by automating admin >1 hour/day per technician

>\$10 per invoice processed Plus eliminating errors in data entry



## Getting started options

It's so simple to sign up online and get started straight away. Or, ask us for a quote on a package for your company.

### Training sessions

#### BioGuard Water Cloud and Service Pro

- Admin and
- account setupWater testing
- Scheduling
- Quoting
- Invoicing
- Technician app
- Integrations

## VendAdmin and

- account setup
- Inventory
- Selling
- Reporting
- g Financials • Reporting

Xero

• Admin and

Contacts

Invoices

account setup

### Setup

Let us get your account up and running for you Vend + BioGuard Water Cloud + BioGuard Service Pro + Xero + Integration

- Accounts configuration
- Hardware
- Contacts
- Pools
- Products
- Integration
- Data check

### **COMING SOON**

## Marketing

Segment and market to your customers by pool characteristics, service type, water test results and more. With a few clicks, switch on campaigns that add banners to all your customer communications, from water test reports to invoices emails and job sheets. Integrate with MailChimp to send ready-made emails to your targeted contacts.



### Contact your local BioGuard Business Development Manager today for further information.

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